



CELEBRATING
55 YEARS

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Ray Ault 2009

December 01, 2009 - Northern New England

Name: Ray Ault

Title: President/Owner

Company: Ault Commercial Realty, Inc

Location: Rutland, VT 05702-6306

Family: Wife and 2 kids

College: Wheaton College, IL

First job unrelated to your current field: Sales clerk, men's clothing

First job in current field: Licensed real estate salesperson, 1973

What your firm does now and its plans for the future?: Currently serve as president of the statewide Vermont Commercial/Investment Board of Realtors (CIBOR-VT) and I am a member of the New England Business Brokers Association. Named Vermont Realtor of the year in 2008. Ault Commercial Realty, Inc. specializes in the sale and lease of commercial & industrial properties and business opportunities statewide. We also consult on real estate acquisition, creative financing, lease-up of commercial and industrial buildings, ground leases, tax deferred exchanges, land subdivision and disposition of both improved and unimproved properties.

Hobbies: Karate, flying

Favorite novel: Patrick O'Brian Sea Novels

Keys to success: Focus time and energy on the most probable successful deals.

Person you most admire (outside of family): former President Jimmy Carter

If you had to choose a different profession, what would it be?: Lawyer