



CELEBRATING
55 YEARS

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Flaherty, Hansen and Coffin of Colliers Meredith & Grew facilitate 29,647 s/f lease

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Outcome Sciences, Inc., one of the leading providers of patient registries, studies, and technologies for evaluating real-world outcomes, has recently renewed and expanded its office lease to 29,647 s/f at 201 Broadway.

"We are very excited and pleased to have worked out a good deal for both sides," says Bob Kaufman, chief operating officer of outcome. "The Davis Companies has been professional in every respect and has accommodated our growth needs. No organization maintains or operates buildings as well as they do. It is our pleasure to be a tenant at 201 Broadway."

The Colliers Meredith & Grew team of Joe Flaherty, Tucker Hansen and Ben Coffin represented Outcome in the transaction with the landlord, The Davis Companies, represented by Duncan Gilkey, senior vice president. Specifics of the five year lease transaction were not disclosed.

"We are thrilled to have Outcome expand again at 201 Broadway," said Gilkey. "Outcome is a great partner and we are glad to accommodate its growth. We look forward to continuing our long-term relationship."

Built in 1988, 201 Broadway is a class A office building located in the heart of Kendall Sq., just three blocks from the MIT campus and surrounded by numerous technology and life science industry leaders. The building features an inviting lobby, efficient floor plates with abundant window line, in-building garage parking, on-site caf  , and excellent access to area retail and urban amenities. The MBTA Red Line station at Kendall Sq. is a five-minute walk from the building. Additional 201 Broadway tenants include Mitsubishi Electronic Research Lab, Sonos, Inc, Weidlinger Associates, Inc. and Curl, Inc.

Outcome is the leading provider of patient registries, studies, quality improvement programs, and integrated technologies for evaluating real-world outcomes. Outcome provides services and technologies focused on evaluating the safety, effectiveness, and quality of healthcare products and services. The company has designed, developed, and managed more than 150 patient registries, including many of the largest and most well-recognized programs for disease outcomes and patient safety. Outcome is a recognized leader in providing interoperability solutions linking electronic health record systems to research and quality reporting.

Outcome is also an AHRQ DEcIDE Research Center, a component of the "Effective Health Care" initiative sponsored by the U.S. Dept. of Health and Human Services. Outcome was selected by the Agency for Healthcare Research and Quality to lead the effort to create the patient registries handbook "Registries for Evaluating Patient Outcomes: A User's Guide," released in May 2007. For more information, please visit www.outcome.com.

Founded in 1975, The Davis Companies is one of the largest privately-held real estate investment, development and management firms in New England. The firm has more than thirty years' experience in the acquisition and development of adaptive reuse, rehabilitated and new construction projects totaling over \$1.8 billion in transactions. Currently, the firm has approximately 4.5 million square feet under ownership and/or management. Affiliates of The Davis Companies have developed and/or acquired nearly nine million square feet of medical, office, retail, industrial, and residential properties in Connecticut, Florida, Massachusetts, New Hampshire, New York, Pennsylvania, and Texas. For more information, please visit www.thedaviscompanies.com

Colliers Meredith & Grew is a Boston-based commercial real estate company with integrated service groups including Brokerage, Capital Markets, Counseling & Valuation, Development & Advisory, Investment Sales, and Property & Asset Management. In addition to representing its core clients in New England, Colliers Meredith & Grew provides national and international real estate services to its multi-market clients as a member of Colliers International and as an owner/member of Strategic Alliance Mortgage LLC (SAM). Colliers International is a worldwide affiliation of independently owned and operated companies in 294 offices in 61 countries. For more information about Colliers Meredith & Grew, visit www.colliersmg.com.

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