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## **McGrail named managing director and executive of Deutsche Bank - Boston**

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According to Deutsche Bank Alex Brown, the U.S. Private Client Services (PCS) division of Deutsche Bank Securities Inc. and Deutsche Bank Private Wealth Management, Francis McGrail has been appointed as a managing director and regional executive for the Boston office.

John Smith and Michael Hulett have also been appointed to the Boston office as vice presidents and client advisors. They will report to McGrail.

McGrail will assume responsibility for the oversight and continued growth of the Boston office. In addition, he will be focused on the development and cultivation of relationships with high-net-worth and ultra-high-net-worth individuals and families.

McGrail has over 27 years of industry experience with UBS and its predecessor firms. Most recently, he was the Head of the 100 Federal Street Office of Boston. While at UBS, he sat on the UBS Director Council, which is awarded to the top 50 of the firm's 400 Branch Managers.

Smith has more than 23 years of experience in financial services and joins the firm from Thomas Weisel Partners where he was a Vice President in the Private Wealth Management division. Previously, he was a Vice President in Janney Montgomery Scott's Private Client Group. Smith also held municipal bond trading positions at Merrill Lynch and Deutsche Bank Alex. Brown. He holds a B.B.A. in finance from Fairfield University.

Hulett, who also joins the firm from Thomas Weisel Partners where he was a Vice President in the Private Wealth Management division, has more than 16 years of financial services experience. Previously, he was a Vice President in UBS's Private Client Group and worked at Merrill Lynch as a Financial Advisor. He holds a B.A. in business administration from the University of New Hampshire.

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About Deutsche Bank

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franchise. A leader in Germany and Europe, the bank is continuously growing in North America, Asia and key emerging markets. With 78,530 employees in 72 countries, Deutsche Bank competes to be the leading global provider of financial solutions for demanding clients creating exceptional value for its shareholders and people.

Deutsche Bank Private Wealth Management has been serving the interests of wealthy individuals, families and select institutions for more than a century. With offices across the U.S., Deutsche Bank's Private Wealth Management business division provides a variety of customized solutions to private clients worldwide including traditional and alternative investments, risk management strategies, lending, trust and estate services, wealth transfer planning, family office services, custody and family and philanthropy advisory. Private Wealth Management includes the U.S. Private Bank and Deutsche Bank Alex. Brown, the private client services division of Deutsche Bank Securities Inc., the investment banking and securities arm of Deutsche Bank AG in the United States and a member of NYSE, FINRA and SIPC.

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