



CELEBRATING
55 YEARS

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Why Sullivan Construction, Inc.? We value all solutions to optimize efficiency and cost savings

December 30, 2009 - Northern New England

Sullivan Construction, Inc. is synonymous with sustainable construction; safety on the job site and working in occupied spaces-so as not to interfere with ongoing business operations.

At Sullivan, sustainable construction and return on investment go hand in hand. We did it! So can you:

- * We saved 25% on our operating energy costs in 2009.
- * We enjoy a 1.9 year payback on the incremental capital costs to achieve our energy savings.
- * We branded our company as the leader in sustainable construction, educating the community and our clients to sustainable construction materials and to energy saving technologies.

During the budgeting process, we value-manage solutions to optimize efficiency and cost savings for the construction phase of our projects. Our clients have input into the budgeting process and are active in selecting the materials they seek to implement along with the "technology" for their building project.

When we decided to renovate our own office building, we maximized the certification to a LEED Platinum Commercial Interiors-rated building. This is the first certification at this level in N.H., and we invite all of our community and clients to visit our building which is a "lab" experience for sustainable and energy related technologies.

At Sullivan our entire staff is committed to introducing energy options and sustainable construction materials to our clients, building their projects to provide financial benefits as well as annual operating savings. We have three LEED accredited professionals as project managers on staff. They document LEED construction projects for certification along with managing the projects from inception to close out. We are currently working on three LEED projects:

1. A 20,500 s/f new office building in Bedford, N.H. for VanSullwood, LLC, a LEED Silver project.
2. An 11,500 s/f new addition plus renovating an existing school in Mason, N.H. for the school district which is a Collaborative High Performance School (CHPS) high energy efficiency project.
3. A 75,000 s/f renovation plus addition to an office building at Pease, N.H., a LEED Silver project for the government.

At Sullivan, our people do make the difference! All of our superintendents are 30 hour OSHA trained, exceeding the 10-hour training requirement.

We excel working in occupied spaces with no lost time accidents in seven consecutive years of construction projects. Our safety record is 0.84-unparalleled in the construction industry.

Our Infectious Control Risk Assessment (ICRA) policy is strictly adhered to on all of our job sites to eliminate and contain hazardous or construction particles from other areas outside of impacted area. Many of our clients have implemented our ICRA policy as it exceeds ASHE standards.

At Sullivan your needs as our client are first and foremost. We value our relationships with each and

every client and we are rewarded with an 80% history of repeat business. We seek to maintain our relationships through the years, continuing to earn your respect and trust to respond professionally and with confidence to your requirements.

Thank you to all of our clients and referral sources for trusting your construction needs and the planning for your projects to the people at Sullivan Construction. May you all enjoy good health and continued happiness in the New Year.

Thomas Sullivan is the president of Sullivan Construction, Inc., Bedford, N.H.

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