

## Jim DeStefano 2010

December 30, 2009 - Northern New England

Name: Jim DeStefano

Title: Vice president of sales & marketing; principal

Company: Grubb & Ellis Coldstream Real Estate Advisors, Inc.

Location: Offices in Bedford and Portsmouth, NH Place of birth and year: Portsmouth, NH 1964

Family: Wife and a daughter and son College: Southern NH University

First job unrelated to your current field: Making pizza at the Bratskellar

First job in current field: Governmental affairs director for the Greater Nashua Board of Realtors What your firm does now and its plans for the future?: We are a full service commercial real estate services firm, now and into the future.

Hobbies: Politics, community service, following our kid's sports endeavors

Keys to success: Be proactive, communicate often, team up

Person(s) you most admire (outside of family): Angie Kopka and Stewart Lamprey - pillars of the NH

real estate industry

If you had to choose a different profession, what would it be?: Community activist

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