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## Rachel Gioia 2010

December 30, 2009 - Connecticut

Name: Rachel Gioia, MAI

Title: President

Company: Rachel Gioia Associates

Location: Glastonbury, Conn.

Birthplace: Hartford, Conn. Birth Date: 1959

Family: Husband, Peter Gioia

College: Trinity College (IDP) and Hartford College for Women

First job outside of real estate: Teaching horseback riding at SJ Ranch in Ellington, Conn.

First job in real estate or allied field: Data collector for Sabre Systems, then worked for Bob Brooks at Horse Country Real Estate, then John Rowson, MAI.

What do you do now and what are you planning for the future: Own and operate Rachel Gioia Associates since 1992. Commercial real estate appraisal and consulting. Full time commercial appraiser. An inbred entrepreneur (dad owned Lee Hardware in Bristol, Conn.) that worked my way up the professional ladder through internships and courses. Future: Commercial property is in my blood now and I expect to keep appraising for awhile.

Hobbies: Outdoors: Horseback riding, hiking, snow shoeing. Indoors: Jazzercise.

Favorite book: "Animals in Translation" by Temple Grandon

Favorite movie: "Somewhere in Time" (with Christopher Reeve)

Person you most admire (outside of family): Martha Vernlund

Key to success: Integrity. Holding on to what is right and defending it.

If you had to choose another vocation what would it be? Something self-employed.

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