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## **Richardson of Jones Lang LaSalle negotiates 3 leases totaling 21,851 s/f**

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Jones Lang LaSalle has completed three lease transactions over the last 12 months for a combined 21,851 s/f of first class medical office space at One Blackburn Dr. The leases signed at this health and wellness center serving the Cape Ann area are: Cape Ann Medical Center Inc. for 16,161 s/f; Shaughnessy-Kaplan Rehabilitation Hospital, Inc. leasing 4,890 s/f; and Hearing Services of Cape Ann, Inc. for 800 s/f.

Senior vice president Peter Richardson of Jones Lang LaSalle negotiated on behalf of the owner Charles T. Matses Nominee Trust. Richardson also represented Hearing Services. McCall & Almy executive vice president James Canfield represented Cape Ann Medical Center and Shaughnessy-Kaplan Rehab.

"The lease with Cape Ann Medical started a wave of activity at the building from other health care providers," said Charles Matses, principal of Charles T. Matses Nominee Trust. "We are extremely pleased with Jones Lang LaSalle's strategy and execution that brought us to this point."

According to Richardson, "We are confident that these tenants will benefit from the quality medical environment here. This recent success underscores the ownership's commitment to creating a foundation for long term business relationships."

One Blackburn Dr. is a two-story 33,367 s/f medical office facility in Blackburn Industrial Park. The building was formerly occupied by the National Oceanic and Atmospheric Administration. NOAA has moved within the park.

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