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Richards of Richards Barry Joyce honored by CoreNet Global as Real Estate Advisor of the Year"

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Robert Richards, president of Richards Barry Joyce & Partners, was named the "Real Estate Advisor of the Year" by CoreNet Global's New England chapter. Richards was honored, along with other award recipients, at CoreNet Global's "Awards of Excellence" dinner, held at the Seaport Hotel.

"It certainly is an honor to be recognized by CoreNet Global, the premier association for commercial real estate executives," said Richards.

"Richards Barry Joyce & Partners has an open, collaborative environment, which we designed from its founding to maximize client focus and service. With this platform in mind, I accept the award on behalf of the entire firm."

In the program for the event, CoreNet noted that Richards is "set apart from other commercial real estate advisors by his long-term client relationships" and the fact that in addition to being an outstanding commercial real estate broker, he is also a real estate industry leader, has responsibilities as firm president, and is highly involved in the community. CoreNet acknowledged Mr. Richards' "unique approach to the real estate business, which is characterized by his sharp focus on client service and a consistent drive to add value to his clients' planning and decision processes."

Richards received his award from Sarah Abrams, the president of CoreNet Global's New England Chapter, and the president of Fidelity Real Estate Company. The event's emcee was Anthony Everett, an anchor and reporter for WCVB-TV.

Richards is a founding partner and president of Richards Barry Joyce & Partners and is on the firm's National Services team. He specializes in tenant advisory work, representing a variety of clients locally, nationally and internationally. Bob has successfully completed complex real estate transactions in Australia, the United Kingdom, The Netherlands, Denmark and India, as well as in major cities throughout the United States. His clients include companies such as Shire HGT, Dana-Farber Cancer Institute, Harvard University Medical School, Forrester Research, and Sapient. Before founding RBJ in 2001, Bob was a principal at Trammell Crow Company. Prior to his career in commercial real estate, he worked as a sportscaster for CNN in Atlanta. Bob earned a B.A. from Dartmouth College and is a member of the Greater Boston Real Estate Board.

CoreNet Global is the world's leading professional association for corporate real estate and workplace executives serving leading multinational companies from the Fortune and Global 1000. CoreNet Global's membership base totals 7,000 corporate real estate executives, service providers and economic developers who managed over \$1.2-trillion in real estate and workplace assets in Asia, Australia, Europe, Latin America and North America. This professional mix reflects the industry's focus on global alliance partnerships and on integrating the management of corporate

assets, the workplace and infrastructure. For more information, please visit newengland.corenetglobal.org.

Richards Barry Joyce & Partners is a full service commercial real estate firm providing creative solutions for its client partners. The company's focused team approach offers clients a competitive advantage in solving their local, national, and international real estate challenges. Richards Barry Joyce & Partners' unique platform offers a full range of real estate advisory services including market analysis, capital markets solutions, financial analysis, corporate services, portfolio review, and consulting services. For more information, please visit their website at www.rbjrealestate.com.

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