

New England SIOR holds first breakfast series of 2010 on January 27th

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The New England Chapter of SIOR held its first chapter event of the 2010 year with its popular Breakfast Series event. The breakfast was held Wednesday, January 27 from 7 a.m. to 9 a.m. at the Newton Marriott for SIOR members and their guests. The speaker was Thomas Brown, director of acquisitions from Brookwood Financial. Brookwood is an investment firm, founded in 1993, that specializes in acquiring and managing real estate and corporate securities on behalf of a select group of private individual and institutional investors. Its portfolio, which has exceeded \$1 billion in aggregate since inception, has spanned multiple asset classes and industries across the United States. They see striking parallels between today's market and the dislocation in the 1990s that inspired them to found this firm. Having sold the bulk of its portfolio prior to the recent cataclysmic economic correction, they are uniquely positioned to capitalize on the significant acquisition opportunities spawned by current market imbalances. More information will follow in the next issue.

On Wednesday, February 24, the New England SIOR Chapter will host the Marcus Partners as its second Breakfast Series speaker at The Newton Marriott from 7 a.m. to 9 a.m. Grounded by a deep belief in value investing and experienced in the complexities of real estate and the capital markets, Marcus Partners has built its reputation as a trusted and effective investment partner. Marcus Partners is based in Boston with regional offices in Norwalk, Conn. and Tampa, Fla. The firm invests in real estate or related assets, pursuing a mix of strategic and opportunistic investment strategies. Marcus Partners has built its reputation as a real estate investment firm grounded by a deep belief in value investing and is experienced in the complexities of real estate and the capital markets. Marcus Partners prides itself on its high quality work on complex financial transactions in today's real estate environment and is currently investing its Marcus Capital Partners Fund I into a diversified portfolio of office, bio-medical, medical office, and light industrial properties in major metropolitan areas primarily east of the Mississippi River.

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