



CELEBRATING  
55 YEARS

# nerej

## Gail Witham 2010

March 24, 2010 - Green Buildings

Name: Gail Witham

Title: VP of Marketing

Company: American Capital Energy

Location: North Chelmsford, MA

Place of Birth: Massachusetts

Family: All grown, successful and living in New England

College: Boston

First job unrelated to your current field: Selling Girl Scout cookies

First job in current field: Credit Manager for a national Drug Wholesaler

What your firm does now and its plans for the future: American Capital Energy is a national solar electric design and engineering company. Our tremendous growth and expansion may someday propel us into going public; numerous corporate options will develop in the future. At present we seek to help green America with Solar Electric projects that will provide quick ROI for clients and help green the planet with lower carbon emissions and reduced waste of fossil fuels.

Keys to success: Being patient, polite and professional helps one to LISTEN, exchange thoughts ideas and options with clients and WILLINGLY doing what you say you will do with integrity and consideration is essential.

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