



CELEBRATING
55 YEARS

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Edward Riekstins 2010

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Name: Edward Riekstins

Title: President

Company: Q10 | New England Realty Resources

Location: Ten Winthrop Sq., Suite 100, Boston

Place of Birth and Year: Rochester, N.Y., 1963

Family: Wife Deby, Children, Adam (11), Troy (9), and Katrina (5)

College: Boston University - Business Management; Bentley College - MBA

First job outside of finance: Bartender at Bay Tower Room

First job in finance or allied field: Financial Analyst at Coldwell Banker

What do you do now and what are you planning for the future? Commercial loan origination (there are signs of life out there), debt markets are coming back; property management for life insurance companies, consulting.

Hobbies: Time with family, soccer, skiing, workout

Favorite book: "The Go-Giver" by Bob Burg

Person you most emulate (outside of family): Dan Taylor, strategic coach

Key to success: Perseverance

If you were forced to choose another vocation what would it be? Acquisitions and investment in real estate.

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