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Schneider of McCall & Almy handles 138,377 s/f lease renewal/expansion at Reservoir Place

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McCall & Almy has negotiated the lease renewal and expansion for Constant Contact, Inc. at Reservoir Place. The lease includes the renewal of 85,583 s/f of existing space and expansion of 52,794 s/f.

Constant Contact Inc.'s corporate headquarters has been located at Reservoir Place, 1601 Trapelo Rd. since July 2002, when it signed its original lease.

McCall & Almy worked with Constant Contact to analyze future space needs, research market options and review alternatives to meet the company's strategic goals.

The transaction centered on leasing the entire third floor (120,000 s/f), with an additional 18,000 s/f on the second floor, to Constant Contact. The phased occupancy schedule also allowed for complete renovation of Constant Contact's existing space. The architect for the project was Visnick & Caulfield Associates, Inc. with J. Calnan & Associates providing construction management services.

"Having McCall & Almy and Boston Properties Inc. work with us to find a collaborative solution for our contiguous space needs was a win-win for all parties," said Bob Nault, vice president, general counsel, and interim CFO of Constant Contact.

Neil Schneider, partner of McCall & Almy represented the tenant, Constant Contact, and Austin Barrett, Jason Fivek and David Provost of Boston Properties, Inc. represented the landlord.

"With so many choices available in the suburban commercial real estate market, we are pleased to be able to help Constant Contact make the optimal use of its investment in Reservoir Place," said Schneider.

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