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## **FHO Partners hires Hanna as partner**

May 04, 2010 - Front Section

According to FHO Partners, Kevin Hanna has joined the firm as a partner. Hanna brings more than 22 years experience to FHO Partners, having worked in Cushman & Wakefield's Boston office since 1988. Hanna is a recognized industry leader, specializing in tenant representation in the life sciences, technology and industrial sectors. At FHO Partners, he will focusing his expertise on the MetroWest real estate submarket.

"Hanna has a proven track record of customer satisfaction and an ability to oversee a number of complex transactions. His reputation and unparalleled client service will enhance our capacity to provide value-added solutions for all of our clients," said Joe Fallon, managing partner of FHO Partners. "I know I speak for the entire FHO team when I say we're ecstatic to have Hanna on our side of the negotiating table."

Hanna joined Cushman & Wakefield shortly after graduating from Boston College with a BA in Economics. He advanced quickly to the position of executive director in the firm's Brokerage Group. During his tenure there, Hanna participated in the lease or sale of more than 15 million s/f of space. His clients include Netezza, International Data Group and 3Com Corporation, and his sale transactions include the 3Com Campus (531,000 SF) in Marlborough and the former Lucent Campus (500,000 SF) also in Marlborough. Hanna was consistently recognized as one of the top performers in the country at Cushman & Wakefield. He is an active member of the Greater Boston Real Estate Board, and chairs the Board of Directors for Best Buddies of Massachusetts.

"While I'll look back fondly on my time at Cushman & Wakefield, I am excited about the opportunity to help forge a path for future growth and success not only for FHO Partners, but for our many cutting-edge clients too," said Hanna.

FHO Partners is a commercial real estate firm providing brokerage and transaction management services to multi-market, national and international corporate real estate portfolios, both owned and leased. In the world of commercial real estate, FHO Partners' people-powered approach stands out. The senior partners of the firm have worked together for more than 20 years providing customized advisory consulting and brokerage services to a range of corporate and institutional clients locally, nationally and overseas. For more information, visit [www.fhopartners.com](http://www.fhopartners.com) <http://www.fhopartners.com/> or call 617-279-4555.

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