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Comm-Works and Advanced Telemetry form reseller relationship

June 30, 2010 - Owners Developers & Managers

Comm-Works LLC, a global provider of technology and infrastructure services has secured a reseller relationship with Advanced Telemetry, a developer of proprietary, smart energy and resource management systems for both residential and small commercial applications.

"As a part of Comm-Works' Total Energy strategy, we look to offer our customers, with geographically dispersed locations, a best-in-class solution for their energy management needs," said Al Lampe, CEO of Comm-Works. "We found some significant synergies between our customers' business requirements for their remote locations and Advanced Telemetry's EcoView Energy Management System. We are excited to work together with Advanced Telemetry to offer an efficient and cost effective solution to our customers."

"We expect Comm-Works to realize significant marketplace demand for its Total Energy services portfolio featuring EcoView Commercial since, through an escalating number of real world installations, this user-friendly energy management system has proven its ability to reduce utility bills by as much as 25% and deliver a return on investment in just 6 to 12 months," notes Advanced Telemetry CEO, Tom Naylor. "While other energy management systems on the market are largely designed for residential or large commercial facilities, aren't networked, and require active system monitoring and management by on-site personnel, EcoView now allows Comm-Works to address the unique needs of previously underserved business owners with an affordable and effective solution specifically designed for small to mid-size facilities."

EcoView Commercial Features:

- *On-site "dashboard" touch panel for local control of thermostat settings within limits predefined by Advanced Telemetry and the customer;
- *Components communicate wirelessly enabling easy retrofit;
- *Web-based interface for real-time access, monitoring, reporting and remote thermostat control;
- *Centralized, remote control of thermostats including set points, schedules, and heating and cooling limits that eliminates suboptimal local control; and
- *EcoView Commercial can monitor and manage lighting, and other devices that would benefit from scheduling.

About Advanced Telemetry, LLC

With a corporate belief that energy and fiscal conservation begins with an awareness of wasteful consumption habits as they occur, Advanced Telemetry offers EcoView™ - a proprietary, smart energy and resource management system for both residential and small commercial applications. Server-based and entirely Web accessible, EcoView is the most cost-effective, future-proof system available that - completely independent of a utility company - enables users to easily view, manage and reduce their resource consumption - and thus utility bills and carbon footprint - in real-time.

These are among the many reasons Advanced Telemetry's its technology is being utilized by General Electric Co. as part of its Ecomagination™ SmartCommand™ program. Founded in 2007, Advanced Telemetry is headquartered in California. For more information, please visit www.AdvancedTelemetry.com or call (858) 549-1083.

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About Comm-Works Holdings, LLC

Comm-Works is a global technology provider for multi-site corporations and U.S. government agencies. Comm-Works offers a total portfolio of infrastructure, communications, security and energy management lifecycle services that scale to any of your locations worldwide. In order to deliver 24/7/365 services to over 200,000 customer sites, our experienced and certified engineering, project, and support teams leverage a comprehensive network of qualified service professionals. Utilizing best in class tools including Web-WorksSM, our web-based project management tool, customers realize the benefits of accurate, timely, and cost efficient engagements. One call. We take IT from there. Anywhere. For more information, visit us on the web at: www.comm-works.com.

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