

Declan O'Toole 2010

July 07, 2010 - Spotlights Name: Declan O'Toole Title: Owner/Broker Company: Home Run Realty Location: 42C Crescent St., Newton, MA 02465 Birth Date: November 1971 Birthplace: Ireland Family: Wife; 11 week old son, Liam College: Dublin Business School - Dublin, Ireland First job unrelated to your current field: Boat yard, N.Y. First job in current field: Property management, Mayo Group What do you do now and what are you planning for the future: We are a full service real estate brokerage, selling and leasing commercial real estate. We expect to open four new offices in the Greater Boston area in the next 18 to 24 months. Hobbies: Newest hobby: up nights with newborn Favorite Book: "Into Thin Air" by John Krakauer Favorite Movies: "In the Name of the Father" Person you most admire (outside of family): Terry Francona. Keys to success: Flexibility and preparation. As the saying goes, "luck is when opportunity meets preparation". To be successful you need to be flexible enough to adapt to changing market conditions and be prepared to take advantage of the opportunities they present.

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