



nerej

Richards Barry Joyce hires Skeffington and Tribble as sr. analysts

August 12, 2010 - Front Section

According to Richards Barry Joyce & Partners, LLC (RBJ), Chris Skeffington and James Tribble have joined the firms capital markets team as senior analysts.

Skeffington, prior to joining RBJ, was an analyst at Anglo Irish Bank Corporation, working in the Commercial Real Estate Lending division. He performed valuation analyses, underwrote and restructured both new and existing loans, and was responsible for managing a loan portfolio of more than \$1 billion in the aggregate.

Tribble has an extensive background as both a lender and capital markets intermediary. Before joining RBJ, he was an analyst with Eastdil Secured, a real estate investment banking company. He has also held capital markets roles at CB Richard Ellis and Wells Fargo Bank. Tribble has a wealth of experience in analyzing and structuring the entire capital stack of a commercial real estate investment - senior and mezzanine debt, preferred and joint venture equity investments, and overall valuations.

He earned a B.S. in Business Management from Babson College, graduating cum laude, and is a member of NAIOP.

"We are pleased to be able to strengthen our firm with the addition of Chris and Jim," said Robert Richards, president, RBJ. "The capital markets in commercial real estate are in the midst of great change during these economic times. Richards Barry Joyce & Partners' approach of having a dedicated capital markets team that is fully integrated with the brokerage services teams provides clients with a best-in-class solution, and distinguishes the firm from the competition in a very critical way."

In their roles as senior analysts within RBJ Skeffington and Tribble will perform investment and valuation analysis, produce investment offering memorandums, support transaction execution activities, and provide clients with most current market analytics and trends.

RBJ | Capital Markets is a dedicated team that is fully integrated into the operations of all other service lines within Richards Barry Joyce & Partners. The team, which is led by Frank Petz, provides a broad range of services including investment sales, equity placement, structured financing, and strategic advisory.

About Richards Barry Joyce & Partners, LLC

Richards Barry Joyce & Partners is a full service commercial real estate firm providing creative solutions for its client partners. The company's focused team approach offers clients a competitive advantage in solving their local, national, and international real estate challenges. Richards Barry Joyce & Partners' unique platform offers a full range of real estate advisory services including market analysis, investment sales, financial analysis, corporate services, portfolio review, and consulting services. For more information, please visit our website at www.rbjrealestate.com.

