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## **Richardson and Larivee of McCall & Almy handle 23,000 s/f lease renewal for Conn Kavanaugh**

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McCall & Almy has negotiated the 23,000 s/f lease renewal for the law practice of Conn Kavanaugh Rosenthal Peisch & Ford, LLP at Ten Post Office Sq.

David Richardson and Garrett Larivee of McCall & Almy represented Conn Kavanaugh. David Martel and Gil Dailey of Cushman & Wakefield represented the landlord, Broadway Partners. Alan Rubenstein was also at the table for Broadway.

Since its inception in 1988, Conn Kavanaugh has been consistently recognized as one of Massachusetts' best law firms, representing clients in litigation, business, real estate, probate and family law, and other matters. Conn Kavanaugh relocated to Ten Post Office Square in 1993 and had previously renewed its original lease. This renewal brings the firm's total commitment to over 23,000 SF at this location.

"McCall & Almy listened to our needs and brought us comprehensive research to help us make an informed decision about our options for space in downtown Boston," said Bob B. Rosenthal, partner at Conn Kavanaugh Rosenthal Peisch & Ford, LLP. "They have been an invaluable resource in helping us understand market conditions and in integrating our space needs with strategic growth. Their proactive negotiating also has helped us secure the ability to expand our operations in this prime Boston location."

McCall & Almy prepared market rate analysis and presented alternatives to Conn Kavanaugh. In developing the lease term, McCall & Almy negotiated for multiple alternatives for expansion. With these key agreements in place, Conn Kavanaugh retains flexibility in changing economic conditions and is prepared for long-term stability in its law practice, a key strategic planning objective for the firm.

"Although there are numerous options for office space in downtown Boston right now, this was a win-win solution for all parties involved," said David Richardson, executive vice president at McCall & Almy. "Conn Kavanaugh's lease renewal helps the firm maintain its Boston profile and secures a long-term solution to the practice's space needs."

### **About McCall & Almy**

Founded in 1990, McCall & Almy is a Boston-based commercial brokerage firm providing trusted real estate advice and services. Focused on tenant representation and strategic real estate planning, McCall & Almy and its clients work together to develop insightful and responsive business solutions. The firm's senior advisors provide real estate analysis and support for a wide range of business sectors and not-for-profit organizations. For more information, please visit [www.mccallalmy.com](http://www.mccallalmy.com).