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## **Stillman Management named property manager of 218-unit 71 Fountain Terrace Condos.**

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Stillman Management, Inc. recently signed a three-year management agreement with 71 Fountain Terrace Condominium Association, Inc. and 77 Fountain Terrace Master Condominium Association, Inc., located at 71 Strawberry Hill Ave.

Originally built in 1960 as an apartment complex, the 218-unit, 230,000 s/f building at 71 Fountain Terrace was converted into condominiums in 1982 with three studio, 82 one bedroom, 132 two bedroom, and 3 three bedroom apartments. Befitting its name, Fountain Terrace is graced by a front entrance fountain and a private terrace on every unit. Tenants enjoy a suburban feel with the accessibility of downtown less than a mile away.

In addition to its exceptional location, with views of Stamford, Long Island Sound, and New York City, the 11-story Fountain Terrace offers residents access to the largest residential swimming pool in southern Fairfield County, an exercise facility and a brand new laundry facility.

Stillman Management will assume responsibility for all site inspections and reports, as well as provide administrative assistance to the Homeowners Association board. All board-approved policies, rules, and regulations will be implemented and overseen by Keith Confalone, the Stillman Management onsite manager of the Fountain Terrace property.

"Stillman made our contract negotiations painless and offered suggestions that benefited our association, a major advantage of working with an experienced management company," said Susan Hoehl, a Fountain Terrace Condominium Association representative. "We look forward to a long and healthy relationship with Stillman, whose staff members understand what it takes to help us meet our goals."

"We are pleased to be working with Fountain Terrace to enhance its value to its residents as well as the community," said Roy Stillman, president of Stillman Management, Inc. "Our years of onsite management experience will enable us to help Fountain Terrace and its condominium association operate as smoothly and efficiently as possible."

Recent additions to the Stillman Management portfolio include High Point of Hartsdale, Fleetwood Park, Hunter's Brook in White Plains, and Club Pointe in White Plains. Additional projects under Stillman's management include Westage Towers in White Plains, Garth Essex Corporation in Scarsdale, Valentine Gardens Cooperative, Inc. in Yonkers, and Diplomat Towers in Mount Kisco.

Stillman Management, Inc. is a family owned full-service property management firm for over 100 condominiums, cooperatives, and rental properties in the greater New York metropolitan area. Established in 1985, Stillman is a family owned company with roots which date back to the early 1940's. Headquartered in Mamaroneck, New York, Stillman Management uses a unique team approach to develop specialized management programs for each individual property, implementing administrative, financial, and maintenance procedures geared toward optimal operation. With a

combined experience of more than 75 years, the firm's senior partners fully understand the onsite management process for complexes large and small.

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