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## **McDonald and Woelfel of C&W arrange 42,000 s/f lease renewal**

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According to Cushman & Wakefield, Akibia, Inc. has renewed its lease of 42,000 s/f at 20C Forbes Rd. Akibia was represented by Cushman & Wakefield's executive director J.R. McDonald and associate Stephen Woelfel, while the landlord was represented by CB Richard Ellis.

"Akibia ultimately decided that staying put was the best financial decision for them," says Woelfel. "After touring the market, they realized that 20 Forbes Road fit their needs for the future. For a strong company such as theirs, the I -290 Industrial Park was the best fit."

Founded in 1988, Akibia is an independent IT services company with offices throughout the United States and Europe. Combining expert consulting, integration and support services with world-class customer service, Akibia helps IT organizations reduce costs, increase efficiencies and manage risk in the data center.

### About Cushman & Wakefield

Cushman & Wakefield is one of the world's largest commercial real estate services firms. Founded in 1917, the firm has 231 offices in 59 countries, and 15,000 talented professionals. Cushman & Wakefield delivers integrated solutions by actively advising, implementing and managing on behalf of landlords, tenants, lenders and investors through every stage of the real estate process. These solutions include representing clients in the buying, selling, financing, leasing and managing of assets. The firm also provides valuation advice, strategic planning and research, portfolio analysis, and site selection and space location assistance, among many other advisory services. For the New England area, Cushman & Wakefield maintains offices in Boston, Massachusetts; Manchester, New Hampshire; Hartford and Stamford, Connecticut; and Portland Maine. To find out more about Cushman & Wakefield, please call 617.330.6966, or visit the firm's Web site at [www.cushwake.com](http://www.cushwake.com)

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