

Schneider of McCall & Almy lease 41,749 s/f to Metrigraphics, LLC

September 22, 2010 - Front Section

McCall & Almy, has negotiated a 41,749 s/f lease for Metrigraphics, LLC at 50 Concord St.

"Based on our custom manufacturing processes and customer profile, our space needs were very specific," said Randolph Sablich, president of Metrigraphics. "McCall & Almy helped us review alternatives and make the right choice to fit our growth and operations requirements."

McCall & Almy reviewed market rate alternatives with Metrigraphics, and presented a plan that meets the company's long-term strategic objectives. McCall & Almy negotiated on behalf of Metrigraphics, LLC for a lease that guarantees an attractive rate for more than 40,000 s/f of suitable space for five years.

"With Metrigraphics' highly specialized manufacturing processes and excellent process control, it was critical to find a space that protects and supports the competitive advantage for which they are known," said Neil Schneider, executive vice president at McCall & Almy. "The Concord St. property represented the best match of criteria."

Schneider provided tenant representation for Metrigraphics, LLC. Marc Knittle, key accounts manager and John Wiseman, vice president of operations represented the landlord, Cummings Properties in the transaction.

Metrigraphics, LLC is a leading manufacturer of custom, high precision components for Original Equipment Manufacturers (OEMs). The company applies core technologies of electroforming, photolithography, and thin-film sputtering to help customers increase the performance, accuracy and reliability of state-of-the-art instruments and devices. Metrigraphics' microcircuits and components are used in medical, biotechnology, telecommunications, semiconductor, industrial, and consumer markets.

About McCall & Almy

Founded in 1990, McCall & Almy is a Boston-based commercial brokerage firm providing trusted real estate advice and services. Focused on tenant representation and strategic real estate planning, McCall & Almy and its clients work together to develop insightful and responsive business solutions. The firm's senior advisors provide real estate analysis and support for a wide range of business sectors and not-for-profit organizations.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540