



nerelj

Assist Realty Solutions finds new ground in present real estate market

January 02, 2008 - Front Section

"The fundamentals of the commercial and residential markets have changed for the foreseeable future" said John Sweeney co-founder of Assist Realty Solutions (ARS).

With the tightening up of the credit markets and the landslide of foreclosures in New England, the founders of ARS developed a business model which addresses the growing needs of the residential market.

Through asset management ARS is working with real estate firms to provide winterization of single and multi family homes. This activity encompasses not only the draining of heating systems, but the installation of biodegradable antifreeze. All activities are done in accordance with Mass. law.

Also, relocation firms are looking to ARS to provide constant monitoring of valuable estate homes. Multi-million dollar homes with expensive finishes are a challenge. Residential properties, unlike vacant commercial buildings, have HVAC systems that are not made to withstand wide temperature swings. ARS can do daily inspections if necessary or remotely monitor the property through the the internet.

An additional area where ARS is honing its expertise is working with large scale auctions. ARS has on staff former Federal Deposit Insurance Corporation (FDIC) people who have worked on the auction process back in the early to mid 90's.

"ARS is auction friendly, we are capable of providing management services on a large scale basis" said William McDevitt. Unlike other management firms, ARS is hitting the ground running in administrating large numbers of open houses, securing assets, handling owner and tenant relations and the coordination of buyer/seller information.

In today's world of asset management handymen cannot provide the necessary licensing and high cost insurance which many vendors require.

ARS has insured staff with the highest degree of professionalism. On staff we have licensed plumbers, electricians, roofers and support staff. ARS prides itself in providing superior work and reporting at a reasonable cost.

Anyone who has a problem property or is dealing with an outside the box issue should give ARS a call for a free evaluation. Please call Bill at (781) 894-1161.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540