# **ELEBRATING DETERMINE**

# Lashar, Leone & Hallowell of Richards Barry Joyce & Partners represent Virtusa Corp. in 22,147 s/f lease

September 30, 2010 - Front Section

Richards Barry Joyce & Partners, LLC (RBJ&P) advised Virtusa Corporation in a lease extension for its corporate headquarters.

RBJ&P negotiated the lease for 22,147 s/f of office space on the third floor of 2000 WestPark Dr., which is part of the Westborough Office Park.

John Lashar, Paul Leone and Samantha Hallowell of RBJ&P represented Virtusa in the lease. The building's landlord, BPG / Westborough Investors, LP, was represented by Jones Lang LaSalle.

"We were pleased to advise Virtusa during the lease negotiations," said Lashar. "By implementing a 'blend and extend' agreement, we have simplified the administration of Virtusa's corporate headquarters lease."

Virtusa Corp. is a global information technology (IT) services company providing IT consulting, technology and outsourcing services. The company has over 4,000 employees worldwide and offices throughout the U.S., Europe and Asia.

### I-495 West Office Market

According to research by RBJ&P, the I-495 West submarket consists of 17,450,000 square feet of office space and was 18.9% vacant, as of the quarter ended June 30, 2010. [source: Richards Barry Joyce & Partners' "officeSTATus - Greater Boston Summer 2010"]

# About Virtusa Corporation

Virtusa is a global information technology (IT) services company providing IT consulting, technology implementation and application outsourcing services. Using its enhanced global delivery model, innovative platforming approach and industry expertise, Virtusa provides high-value services that enhance clients' business performance, accelerate time-to-market, increase productivity and improve customer service.

Founded in 1996 and headquartered in Massachusetts, Virtusa has offices in the United States, the United Kingdom, the Netherlands and Hungary, and global delivery centers in India and Sri Lanka. www.virtusa.com

# About Richards Barry Joyce & Partners, LLC

Richards Barry Joyce & Partners is a full service commercial real estate firm providing creative solutions for its client partners. The company's focused team approach offers clients a competitive advantage in solving their local, national, and international real estate challenges. Richards Barry Joyce & Partners' unique platform offers a full range of real estate advisory services including market analysis, capital markets solutions, financial analysis, corporate services, portfolio review,

and consulting services. For more information, please visit our website at www.rbjrealestate.com. New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540