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Coldstream Real Estate Advisors and Eaton Partners form Grubb & Ellis|Northern New England; management team includes the Eatons, Rohrer, Choate, DeStefano and Overdeput

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Eaton Partners, Inc. and Grubb & Ellis|Coldstream Real Estate Advisors, Inc. have formed Grubb & Ellis|Northern New England (G&E|NNE).

The combined firm brings together G&E|NNE's brokerage, development and consulting experience and Eaton Ptrs.' commercial financing, property management and commercial real estate advisory experience to provide clients with a complete array of commercial real estate services.

Robert Rohrer, managing director of transactional services of G&E|NNE, said, "Both companies have a dynamic and successful track record in commercial real estate. We examined the trends in our industry and evaluated future business opportunities. We recognized that, by joining forces, the new Grubb & Ellis|Northern New England will have an unprecedented capacity to serve its clients through the entire commercial real estate lifecycle. We'll also be ideally positioned to provide individualized services such as consulting and commercial real estate analysis, brokerage - including leasing, acquisition and disposition - asset and property management and commercial financing."

Delivering comprehensive and integrated commercial real estate services will benefit clients with added resources and an enhanced service platform.

"The depth of knowledge offered by the new organization will be unsurpassed in our market," said David Eaton, a managing director of finance services of G&E|NNE. "We are putting our combined expertise under one roof with a single goal in mind: to optimize real estate asset performance for our clients."

Eaton said, "Whether we are seeking the most advantageous buy or sell price for a property, securing the best overall terms for financing, or determining the wisest way to maintain and improve a property, Grubb & Ellis|Northern New England will better assist its clients to clearly define and realize their commercial real estate objectives, deliver an exceptional level of service, and assure achievement of the highest return on their commercial real estate assets."

Rohrer said, "Clients will have absolute confidence that our enhanced service platform has the knowledge, the range, and the depth necessary to address every conceivable commercial real estate need."

G&E|New England brings together local market professionals, including four CCIMs and two CPMs. As an affiliate of Grubb & Ellis, one of the nation's leading commercial real estate services companies, G&E|NNE has access to the complete array of Grubb & Ellis' service platform and expertise.

Initially, the company will operate from offices in Bedford, Manchester and Portsmouth.

G&E|NNE's senior management team includes: David Eaton; Robert Rohrer; Donald Eaton, managing director of property management; David Choate III, executive vice president; James DeStefano, vice president, sales and marketing; and Hugo Overdeput, vice president, transactional services.

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