



nerej

Richardson and Larivee of McCall & Almy complete 42,787 s/f lease

November 10, 2010 - Front Section

McCall & Almy has negotiated a new 42,787 s/f lease for Merchant Warehouse at Tishman Speyer's One Federal St.

David Richardson and Garrett Larivee of McCall & Almy provided tenant representation for Merchant Warehouse. Brian Chaisson represented the owner and operator, Tishman-Speyer.

"This lease solution works well for Merchant Warehouse's long-term needs and keeps a key company in downtown," said Larivee,

Responding to the company's sustained growth, the new lease commits to 25% more space in a new downtown location. The company was previously located on the fourth floor of Two International Place.

"We looked to McCall & Almy as a trusted advisor to help us in this transition," said David Vance, executive vice president at Merchant Warehouse. "Staying downtown was an important criteria in our search."

McCall & Almy prepared market rate analysis and presented alternatives to assist Merchant Warehouse in the examination of space options. The new lease aligns Merchant Warehouse's space needs with their planned strategic growth.

Founded in 1998, Merchant Warehouse is one of the nation's leading credit card processing provider, delivering merchant accounts, software and equipment to a host of industries. In both 2008 and 2009, Merchant Warehouse was recognized by the Boston Business Journal as one of the region's fastest-growing private companies in its annual Pacesetters list.

About McCall & Almy

Founded in 1990, McCall & Almy is a Boston-based commercial brokerage firm providing trusted real estate advice and services. Focused on tenant representation and strategic real estate planning, McCall & Almy and its clients work together to develop insightful and responsive business solutions. The firm's senior advisors provide real estate analysis and support for a wide range of business sectors and not-for-profit organizations. For more information, please visit www.mccallalmy.com.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540