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## **Smallman joins Lincoln Property Co. as a vice president of the brokerage team**

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According to Lincoln Property Company, Brian Smallman has joined the firm as a vice president.

At Lincoln Property Co., Smallman will focus on the city's downtown office market. Smallman has worked for fifteen years with a variety of tenants and respected landlords in the city's community. Prior to joining Lincoln Property Co., he worked at the Staubach Co. on the downtown tenant advisory team. When the Staubach Company's national interest was purchased by Jones Lang LaSalle in 2008, Smallman joined Jones Lang LaSalle's downtown brokerage team and served as vice president of leasing.

"Brian's extensive experience in the downtown market is a valuable addition to our extensive Boston brokerage group," said John Miller, senior vice president and area director for the Boston office of Lincoln Property Co. "Lincoln Property Company has worked diligently to build a strong brokerage team that best serves our clients and we believe that Brian complements these efforts. We are confident that with Brian, Lincoln Property Company will grow its downtown Boston presence and better serve our existing clients."

Smallman is currently an active member of the Commercial Brokers Association and he received his Bachelor of Arts in Business Administration from Gettysburg College in Pennsylvania.

"Lincoln Property Company has a great team in place here in Boston," said Smallman. "I'm excited to start working with them and to continue building our market presence."

The Boston office of Lincoln Property Company, a national commercial real estate company, provides brokerage, investment sales, property management, appraisal/valuation and development and project management services to a wide range of clients. In Massachusetts alone, Lincoln Property manages over 11 million square feet of commercial space and is responsible for leasing millions of square feet of space every year.

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