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## **McCall & Almy arrange sublease of 12,572 s/f for FundQuest, Inc.**

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McCall & Almy has negotiated the sublease of 12,572 s/f at One Winthrop Sq., on behalf of FundQuest, Inc.

In addition to providing tenant representation for FundQuest, McCall & Almy negotiated the provision of sub-tenant improvements. The sublease allows FundQuest to remain on the balance of the floor while retaining the flexibility to sublease further in the future. Braffon, Inc., a specialist news agency for content creation and internet marketing, will locate its operations and newsroom in the sub-leased space.

David Richardson and Garrett Larivee of McCall & Almy provided tenant representation for FundQuest. Brendan Miller and Mike Edward of Lincoln Property Company represented the subtenant Braffon, Inc.

"This solution works well for all parties," said Larivee. "FundQuest was able to right size its space for improved operations in the U.S. and Braffon, Inc. realized a prime downtown location for its staff journalists and internet marketing consultants. Both companies have suitable space for their immediate growth and stability."

FundQuest, Inc. is a global provider of web delivered wealth management solutions for premier financial institutions. As a partner to Registered Investment Advisors (RIAs), independent broker-dealers, banks, credit unions, and trust companies, FundQuest designs, develops, and operates branded, flexible fee-based investment programs. FundQuest's parent company, BNP Paribas, is one of world's largest and most stable financial services institutions. BNP Paribas was recently ranked the 4th largest bank in the world in terms of revenue.

### **About McCall & Almy**

Founded in 1990, McCall & Almy is a Boston-based commercial brokerage firm providing trusted real estate advice and services. Focused on tenant representation and strategic real estate planning, McCall & Almy and its clients work together to develop insightful and responsive business solutions. The firm's senior advisors provide real estate analysis and support for a wide range of business sectors and not-for-profit organizations.

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