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Joe Lohndorf 2011

February 24, 2011 - Green Buildings

Name: Joe Lohndorf

Title: Co-founder

Company: A.R.E.A. Solutions

Location: Portsmouth, NH

Place of Birth: Portsmouth, NH

Family: wife and two daughters.

First job unrelated to your current field: New England Hi-Fi - manager of high end audio & video store.

First job in current field: Contractor - Getchell Consulting

What your firm does now and its plans for the future?: A.R.E.A. Solutions is a technology design consultancy firm with a focus on the design of "next-generation" technologies and sustainable intelligent solutions. We provide owners & property managers more visibility, control, savings, and increased capabilities as they build and retrofit real estate assets.

Hobbies: Playing drums, classic automobiles, shoveling snow (this year)

Favorite novel: Selling to VITO.

Favorite film: Cool Hand Luke

Keys to success: Persistence and hard work!

Person you most admire (outside of family): Jack Welch

If you had to choose a different profession, what would it be? Professional musician - drummer.

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