

## Frisoli and McDonald appointed to oversee south suburban leasing markets at Cushman & Wakefield

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According to Cushman & Wakefield, executive directors Michael Frisoli and J.R. McDonald, two well-regarded, 20-year real estate veterans, have been appointed to oversee the south suburban office and industrial leasing markets in addition to their coverage of metrowest commercial markets. They are joined by senior associates Ned Havern and Stephen Woelfel in providing a comprehensive platform of real estate services to the area's landlords and tenants.

Frisoli and McDonald's team have had a long career in the south Suburban market, having completed several million s/f of transactions in this market over the last few years alone. Some of the notable south suburban transactions completed by these seasoned professionals include the 350,000 s/f sale/leaseback of 1 Enterprise Dr. in Quincy to Blue Cross Blue Shield and the 286,000 s/f sale of 150 Royall St. to One Beacon Insurance.

Most recently, the team has been named the exclusive leasing agent of 105 Rosemont Rd., a 208,000 s/f class A office building in Westwood.

The team also completed a 240,000 s/f leasing transaction in Taunton in 2010 on behalf of Colony Realty Partners, the latest of a string of transactions for this landlord that totaled nearly one million s/f, all in the city's South market.

Thomas Collins, Cushman & Wakefield's executive managing director and vice president for the New England region, was enthusiastic about the team now overseeing the South Suburban market. "Frisoli has been a leading player in the south suburban market for more than 20 years," said Collins. "He's won two CBA Deal of the Year Awards over the last six years, he has experience in every aspect of the brokerage business, and he's respected by his clients, his associates and his peers. There is no question that we will be expanding this team in the near future to ensure the resources necessary to support continued growth."

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