



CELEBRATING
55 YEARS

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Eric Nelson 2011

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Name: Eric Nelson

Title: President, Real Estate Finance Association

Company: Winstanley Enterprises

Location: 150 Baker Ave., Ext., Ste. 303, Concord, MA 01742

Birthplace and year: Lowell, Mass., 1969

Family: Wife, Teri; children: Forrest, Sydney

College: AB, Harvard, Government; JD Suffolk Law School

First job outside of real estate: Bartender at the Boat House Bar

First job in real estate or allied field: Analyst associate at Copley Real Estate Advisors

What do you do now and what are you planning for the future? Increase membership and increase corporate sponsorships; maintain the quality of REFA's programs.

Hobbies: Time with family, coach Little League, golf, skiing

Favorite book: "To Kill a Mockingbird," "One Flew over the Cuckoo's Nest"

Favorite movie: "The Quiet Man"

Key to success: Work hard, be honest

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