



CELEBRATING
55 YEARS

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Jim Luchars 2011

March 17, 2011 - Front Section

Name: Jim Luchars

Title: Principal

Company: AEW Capital Management

Location: Boston

Place of birth: New York

Family: Married, 2 boys (6 and 8)

College: Connecticut College '91, Cornell Hotel School MPS '94

First job unrelated to your current field: Dishwasher

First job in current field: Kenneth Leventhal (NYC) 1994-1996

What your firm does now and its plans for the future? Invests in all classes of commercial real estate on behalf of institutional clients. Future plans include growing this investment base as the economy recovers.

Hobbies: Skiing, tennis, biking, music

Favorite novel: Pillars of the Earth

Favorite film: Caddyshack

Favorite website: Boston.com

Keys to success: Teamwork, communication, challenging the norm

Person(s) you most admire (outside of family): Darryl Forrester, former boss in hotel business

If you had to choose a different profession, what would it be? Musician

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