

DeForest Smith 2011

April 03, 2011 - Connecticut Name: DeForest Smith, CCIM, SIOR **Title: President** Company: George J. Smith & Son Realtors Location: Milford, Conn. Birthplace: Bridgeport, Conn. Family: Wife, 3 daughters, 3 sons-in-law, 8 grandchildren College: Yale University - BA in International Economics First job outside of real estate: Working in fields for local farmer; high school - selling shoes; college - construction First job in real estate or allied field: Insurance (CPCU designation), and real estate What do you do now and what are you planning for the future: Was a CCIM instructor for 30 years. Hobbies: Travel, fine wine, working out at the gym, grandchildren Favorite book: "Atlas Shrugged" by Ayn Rand Favorite movie: "Ferris Bueller's Day Off" Person you most emulate (outside of family): George Washington Keys to success: Persistence If you had to choose another vocation what would it be? High school economics teacher. (Have taught real estate and economics at New York University as an adjunct professor.)

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