



nererj

DeForest Smith 2011

April 03, 2011 - Connecticut

Name: DeForest Smith, CCIM, SIOR

Title: President

Company: George J. Smith & Son Realtors

Location: Milford, Conn.

Birthplace: Bridgeport, Conn.

Family: Wife, 3 daughters, 3 sons-in-law, 8 grandchildren

College: Yale University - BA in International Economics

First job outside of real estate: Working in fields for local farmer; high school - selling shoes; college - construction

First job in real estate or allied field: Insurance (CPCU designation), and real estate

What do you do now and what are you planning for the future: Was a CCIM instructor for 30 years.

Hobbies: Travel, fine wine, working out at the gym, grandchildren

Favorite book: "Atlas Shrugged" by Ayn Rand

Favorite movie: "Ferris Bueller's Day Off"

Person you most emulate (outside of family): George Washington

Keys to success: Persistence

If you had to choose another vocation what would it be? High school economics teacher. (Have taught real estate and economics at New York University as an adjunct professor.)

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540