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## **McCall & Almy negotiates 51,115 s/f lease renewal for Empirix at the Crosby Corporate Center**

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McCall & Almy negotiated a lease renewal on behalf of Empirix. Located at the Crosby Corporate Center, Empirix occupies 51,115 s/f of office space and renewed their existing commitment, currently spanning over five years, for an additional two years.

Empirix was represented by Lenny Owens of McCall & Almy, and the landlord, RREEF Asset Management, was represented by Richard Ruggiero and Torin Taylor of Cushman & Wakefield.

"This particular space configuration and structure of the transaction was a good fit for Empirix's current real estate requirements. In addition, McCall & Almy clearly invests significant time and energy in understanding the unique needs of tenants. As a result, we are continuously pleased with the level of service they provide," said Raymond DeZenzo, CFO of Empirix.

"We are pleased to have represented Empirix in their lease negotiations and look forward to assisting them with their future real estate needs," said Owens.

Consisting of a mixture of both office and lab space, Empirix's corporate facilities complement their ongoing product development and customer service efforts, while the location in the Crosby Corporate Center provides an ideal mixture of accessible highways and neighboring technology developers.

The company delivers customer experience management solutions to assure the quality of the network as data, voice and video converge. With Empirix's proactive and predictive correlation systems, organizations can address the quality and interoperability challenges posed by the increased use of mobile broadband, converged voice, and the introduction of Unified Communications. The world's largest communication service providers and enterprises depend on Empirix's solutions to ensure the quality of the customer experience for business-critical voice, data, video and mobile services.

Focused exclusively on tenant representation and strategic planning, McCall & Almy's goal is to align each client's specific real estate needs with its unique business strategy and financial objectives.

### About McCall & Almy:

Founded in 1990, McCall & Almy is a Boston-based commercial brokerage firm providing trusted real estate advice and services. Focused on tenant representation and strategic real estate planning, McCall & Almy and its clients work together to develop insightful and responsive business solutions. The firm's senior advisors provide real estate analysis and support for a wide range of business sectors and not-for-profit organizations. For more information, please visit

[www.mccallalmy.com](http://www.mccallalmy.com).

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