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Century Executive Suites to open at Cummings Properties 100 TradeCenter

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Century Executive Suites, a new executive office center, will open at Cummings Properties' 100 TradeCenter to meet the growing demand for flexible, small-scale office arrangements. Its first 20 newly finished offices will be ready for occupancy in mid-May, and will be managed by Patricia Whelchel, general manager of Century's affiliate, TradeCenter Executive Suites, located at neighboring 400 TradeCenter.

"Clearly, there is a demand," said Whelchel. "We're 100% occupied at TradeCenter Executive Suites, our phones are still ringing, and our existing clients are expanding." TradeCenter Executive Suites currently serves 93 client firms in its 35,000 s/f location.

Construction is already underway to create an upscale professional environment. According to construction superintendent Greg Ahearn of Woburn, hardwood, glass, and granite finishes will give Century a contemporary look. Its amenities will include a kitchen, break room, large conference room, and free internet. As the Century offices will not have the I-95 visibility offered at TradeCenter Executive Suites, they will be offered at a lower rate.

Bruce Worthington of LifeHouse Financial Group became Century's first client when he signed a lease in late March for a 260 s/f, two-person office. Currently a client of TradeCenter Executive Suites' virtual office program, he said, "I've had a great experience here. My business is growing quickly and so, when I heard new full-time offices were becoming available under the same management, I jumped at the opportunity."

Century Executive Suites will offer ready-to-use office and conference space for short and long-term use, as well as a wide array of workplace services, including telephone answering, mail programs, and full receptionist and administrative support. Century is expected to house firms that represent a wide spectrum of business sizes and stages, from start-ups and established small businesses to large corporations in need of satellite locations.

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