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## **Jones Lang LaSalle hires Murray as managing director - expanding law firm service capabilities**

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As part of the firm's ongoing commitment to build a global law firm practice group, Jones Lang LaSalle (JLL) has hired Chris Murray as a managing director. Murray will focus on expanding the firm's law firm service capabilities across the country and in critical markets around the globe.

Murray joins JLL from Gensler, a global architecture, planning and consulting firm. With more than 35 years of experience, Murray will counsel law firm clients on real estate deployment, space strategies, and optimizing domestic and international offices. He has worked on projects for more than 200 law firms in 330 locations, 27 states and 16 countries, including over 24 million s/f of space

"Chris is well-known and respected within the law firm community across the globe," said Greg O'Brien, JLL's CEO, brokerage. "His depth of strategic experience, expertise and deep understanding of the evolving real estate needs of law firms makes him an ideal fit for Jones Lang LaSalle."

Murray began his career in 1979 at Gensler's New York office and after being appointed to principal in 1984, relocated to Washington, D.C. to open a new office. In 1996, after growing the D.C. office into the southeast region, Murray shifted his role to lead Gensler's professional services practice.

"We are thrilled that Chris has elected to join the Jones Lang LaSalle team and that he will be based in the Washington, DC office" said Mike Ellis, Mid Atlantic market director, JLL. "Chris' leadership is further evidence that we are dedicated to hiring top talent who will add value to the work we do for our clients."

"Joining Jones Lang LaSalle at this juncture in my career is a perfect move," said Murray. "The firm's sophisticated and integrated global platform, coupled with my experience will enable us to support large and small firms and help them respond to economic uncertainty, rising real estate costs, and the impact of technology and mobility on their work forces."

Murray earned a bachelor of Architecture degree from the University of Notre Dame and his master's degree in real estate from The Johns Hopkins University. He is a LEED accredited professional, a registered architect, and a member of the Washington, DC chapter of the American Institute of Architects. He is also a fellow of the College of Law Firm Management

### About Jones Lang LaSalle

Jones Lang LaSalle is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2010 global revenue of more than \$2.9 billion, Jones Lang LaSalle serves clients in 60 countries from 750 locations worldwide, including 180 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.7 billion s/f worldwide. LaSalle Investment Management,

the company's investment management business, is one of the world's largest and most diverse in real estate with more than \$41 billion of assets under management. For further information, please visit our website, [www.joneslanglasalle.com](http://www.joneslanglasalle.com).

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