



CELEBRATING  
55 YEARS

# nerej

## Jeffrey Cunningham 2011

May 12, 2011 - Spotlights

Name: Jeffrey Cunningham

Title: Managing Director

Company: Cunningham & Associates, LLC

Location: Northworks Building, Worcester, Mass.

Birthplace: Framingham, Mass

Family: Married 34 years to Kathleen, 4 children

College: Bentley University

First job outside of real estate: Worked nights at UPS loading trucks

First job in current field: Factory ledger accountant, The Gillette Companies. Before PCs, I oversaw submission of punch cards into main frame computer.

What your firms does now and its plans for the future: Assist small to medium sized manufacturing and construction firms with tax and financial planning needs. Opened newest office in Baltimore, Md. earlier this year.

Hobbies: Reading, skiing, golf and politics

Favorite book: "World According to Garp" by John Irving or "Shogun" by James Clavell - Tossup

Favorite movies: "The King's Speech"

Favorite website: [www.cnbc.com](http://www.cnbc.com)

Key to success: Find the best people and hire them. Then work hard, be honest and create value.

Person you most admire (outside of family): Supreme Court Chief Justice John Roberts

If you had to choose another vocation what would it be? Country singer

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540