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Schneider of McCall & Almy negotiates 30,331 s/f lease renewal

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McCall & Almy, has negotiated a lease extension on behalf of MetraTech Corp., a provider of solutions that automate business processes for billing and customer-care to support any number of business models. Located at 200 West St., MetraTech occupies 30,331 s/f of office space and extended their existing commitment within the Boston Properties managed facility.

Situated on a 14.6-acre site, this four-story multi-tenant class A office building features a two-story lobby with 1,200 surface and structured parking spaces. It is located adjacent to the Winter St. interchange of Rte. 128 and a short distance from both Rte. 2 and the Mass. Tpke. This location has provided MetraTech with an ideal combination of space, convenience, and proximity to Mass.' technology corridor and major transportation hubs.

MetraTech was represented by Neil Schneider of McCall & Almy, and the landlord, Boston Properties, was represented by Jason Fivek and Austin Baret.

Their flagship product MetraNet has been successfully deployed on a global basis, empowering customers to build innovative business models and collect revenues via postpaid invoices and pre-paid models in 12 languages, 26 currencies and 90 countries.

Focused exclusively on tenant representation and strategic planning, McCall & Almy's goal is to align each client's specific real estate needs with its unique business strategy and financial objectives. "McCall & Almy is a partner that understood our goals for the long-term as well as our immediate space requirements, and we're pleased to be continuing our presence in this premier location," said Gerald Rush, CFO for MetraTech. "The property at 200 West Street provides MetraTech with a flexible and sophisticated office environment, and we're pleased to have represented them in this transaction," said Neil Schneider, executive vice president and principal at McCall & Almy.

About McCall & Almy:

Founded in 1990, McCall & Almy is a Boston-based commercial brokerage firm providing trusted real estate advice and services. Focused on tenant representation and strategic real estate planning, McCall & Almy and its clients work together to develop insightful and responsive business solutions. The firm's senior advisors provide real estate analysis and support for a wide range of business sectors and not-for-profit organizations. For more information, please visit www.mccallalmy.com.

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