



nerej

UGL Equis brokers 32,000 s/f lease for Toshiba Business Solutions' HQ

January 09, 2008 - Spotlights

UGL Equis represented Toshiba Business Solutions New England (TBS-NE), a wholly owned subsidiary of Toshiba Business Solutions, in a new long-term lease for 32,000 s/f for its New England headquarters. The company will be the first tenant at 800 Research Dr., a new 51,936 s/f facility located in the Wilmington Technology Park. Wakefield Investments owns the building in the 93 North submarket. Toshiba recently held a ribbon cutting and move-in ceremony for its employees, who transitioned from another Wilmington location in order to support the company's growing business throughout the northeast.

"This new location will be used for Toshiba's regional headquarters and sales force functions, as well as warehousing operations," said UGL Equis senior vice president Brendan Callahan, who along with vice president Rory Murray represented Toshiba in the transaction. "As Toshiba actively pursues opportunities to expand its profile throughout the northeast, this increased space flexibility and efficient floorplates provide an ideal foundation for launching that growth."

TBS-NE provides end-to-end document management and output solutions for its clients by combining global IT resources with local responsiveness, helping companies streamline this line item to cut costs.

"Our real estate partners at UGL Equis - specifically Brendan Callahan and Rory Murray - presented and negotiated an opportunity for us to move into a state of the art facility designed to our specifications which reduces our occupancy costs significantly while increasing our efficiency. This beautiful, new, cost effective space will allow us to leverage the Toshiba platform while giving our employees and customers an experience commensurate with the Toshiba brand," said Bob Hallissy, TBS-NE's president.

Matt Adams and Dave Pergola of Cushman & Wakefield represented the building owner.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540