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NAI Elite names Weber and Cortese vice presidents

June 16, 2011 - Connecticut

NAI has added Jesse Weber and Christopher Cortese to its NAI Elite Connecticut office. Both will serve as vice president of their commercial real estate services divisions and have been hired to expand the presence of the company to Fairfield County and the rest of the southern Connecticut coastline.

"We are incredibly excited to have Jesse and Christopher join the NAI Elite team," said NAI Elite president Carl Berman. "Jesse's broad skill set will enhance NAI Elite's position as a leader in the commercial real estate industry while Christopher's vast real estate experience and personable demeanor will help us go above and beyond new and existing clients' unmet needs."

Weber will provide tenant and landlord representation services, while focusing on helping tenants become buyers in the purchase of commercial properties for use and investment. Cortese will provide tenant representation to retail and office clientele and utilize NAI's extensive global platform to create cross border real estate solutions.

Prior to joining NAI Elite, each worked for boutique commercial real estate firms in Stamford. Weber has represented tenants and buyers in the pursuit of commercial property in lower Fairfield County, and was responsible for the sale of five commercial properties in 2010. Cortese has represented tenants and landlords in Greenwich and Stamford and has enjoyed success finding off-market opportunities for his investors.

NAI Elite is a commercial real estate brokerage firm located in Connecticut. NAI Elite offers a wide array of services including in-house legal. NAI Elite provides extensive market knowledge combined with the international reach of NAI Global, a managed network with over 325 offices in 55 countries and 5,000 real estate professionals worldwide.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540