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Jesse Weber 2011

June 30, 2011 - Connecticut

Name: Jesse Weber

Title: Vice President of Commercial Sales and Leasing

Company: Newmark Grubb Knight Frank

Location: Greenwich CT

Birthplace: Danbury, Conn.

Family: Wife and new baby on the way November 2011

College: University of Connecticut, Storrs

First job outside of real estate: Marketing manager for CSN Stores in Boston, Mass.

First job in real estate or allied field: Business development for local real estate agency in Stamford

What do you do now and what are you planning for the future: Heading up NAI's expansion into Fairfield County and the southern coast of Connecticut. Making deals happen.

Hobbies: Spending time with my family, golf, following Boston sports teams

Favorite book: "The Things They Carried" - great book about Vietnam War anecdotes Favorite movie: "It's a Wonderful Life"

Key to success: Trying and failing ... and doing it better the next time.

If you were forced to choose another vocation, what would it be? General manager for the Red Sox

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