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## **Giunta, Kerrigan and Cook of Grubb & Ellis Co. named top producers**

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According to Grubb & Ellis Co., Philip Giunta, John Kerrigan and Stephen Cook were recently recognized among the company's top brokerage professionals for 2010 at Grubb & Ellis' annual Circle of Excellence event. Giunta and Kerrigan both placed among the top 25 producers nationally; Giunta was named the Top Producer in the Boston office for the second consecutive year.

"Their commitment to providing excellent service, together with their ability to leverage our national platform support their clients in all of the markets in which they operate, place Phil, Jack and Steve among the very best in Boston's real estate community," said Michael Edward, executive vice president and managing director of Grubb & Ellis' Boston office. "I couldn't be more pleased that they have been recognized nationally by the company for their efforts."

A 20-year veteran of the industry, Giunta, executive vice president, tenant advisory group, joined Grubb & Ellis in 2007 and has ranked in the company's top brokers nationally in the four years since. A leading leasing and investment sales professional in the Boston region, Giunta represents a number of clients in various transactions across the country, including Tufts Medical Center, Parsons Brinckerhoff, Sun Life Financial and Abt Associates.

Kerrigan, executive vice president, office group, and Cook, senior vice president, office group, together serve a number of New England-based tenants and landlords, including athenahealth, Qualcomm, Emerson Hospital, American Tower Corporation, Cubist Pharmaceuticals, The Gutierrez Company, Berkley Investments and Normandy Real Estate Partners, in their commercial real estate needs locally and nationally.

Since joining the company in 1981, Kerrigan has consistently ranked among the top brokers companywide and has attended Circle of Excellence a total of 25 times. In addition to his brokerage activities, he is a member of the board of directors of the Juvenile Diabetes Research Foundation, which honored him at its recent 29th Annual Hearts and Heroes Gala for his longstanding commitment to JDRF's mission to find a cure for diabetes. Cook, who joined Grubb & Ellis in 1997, is a multi-year honoree at Circle of Excellence and is consistently named to the Boston Commercial Brokers Association's Multi-Million Dollar Club.

To qualify for Circle of Excellence, brokers must fulfill the highest production standards set by the company, which typically results in honoring the top 5 to 8% of all company professionals.

### **About Grubb & Ellis Company**

Grubb & Ellis Company is one of the largest and most respected commercial real estate services and investment companies in the world. Our 5,200 professionals in more than 100 company-owned and affiliate offices draw from a unique platform of real estate services, practice groups and investment products to deliver comprehensive, integrated solutions to real estate owners, tenants and investors. The firm's transaction, management, consulting and investment services are

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