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55 YEARS

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Schepis joins the sales team at Conway Commercial, a division of Jack Conway

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Christopher Schepis has been designing and building commercial properties for more than 30 years - now he'll be selling them. Schepis recently joined the sales team at Conway Commercial, a division of Jack Conway, Realtor that leases and sells office and retail space, industrial and commercial buildings, businesses, and investment properties.

Schepis is the president of Capital Contracting Company in Mansfield. He is highly experienced in the construction, development and property management of warehouses, office buildings, multi-tenant commercial buildings, and auto dealerships.

"I started in the construction business as a teenager working for my father's design/build contracting firm and affiliated engineering companies," said Schepis. "During this time, I was involved with the development of the Bodwell St. Extension of the Avon Industrial Park, along with many other projects in surrounding communities."

Schepis earned a bachelor's degree in mechanical engineering at Northeastern University and opened his own company in 1985.

He built a solid reputation in the commercial construction industry as his firm handled projects throughout S.E. Massachusetts, ranging from small renovations to 210,000 sq.ft. buildings. "My satisfied clients were my best salespeople," said Schepis, who built facilities for Don Rodman of Rodman Ford for 25 years. "For the last decade or so, almost all of my work in the construction field consisted of repeat business."

Paul Durgin, vice-president of Conway Commercial, is confident that Schepis will develop an equally loyal clientele among his real estate customers. "Chris knows the product he is marketing inside and out," said Durgin. "He is highly knowledgeable in all aspects of the construction trade, including building and site design, permitting, estimating, and lease negotiations. We're thrilled to have him join us."

As a Conway Commercial sales agent, Schepis now finds himself on the other end of the contractor/realtor relationship. "As a developer, I was always the 'client' working with real estate agents who were leasing and selling my buildings," he said. "Now I'm on the other side of the transaction."

As a longtime business owner, Schepis is accustomed to 12-16 hour workdays. "I'm used to working hard, and real estate is a field that has always interested me," said the Mansfield father of five. "I'm already reaching out to my contacts in the communities where I built most of my projects - Stoughton, Avon, Easton, Raynham, Taunton, Mansfield, Foxboro, Franklin and Walpole. Becoming a Realtor is something I've wanted to do for a very long time."

For all of your commercial or industrial real estate needs, contact Christopher Schepis at 781-982-2333 or email cschepis@jackconway.com.

