

Simplex Janitorial acquires Maintenance Chemical Suppliers

August 04, 2011 - Owners Developers & Managers

Simplex Janitorial Supplies, a provider of environmentally friendly janitorial supplies for over 40 years, acquired Maintenance Chemical Suppliers of Brockton, as their product line continues to expand. The combination of both brands will allow Simplex to offer their customers a more comprehensive assortment of cleaning and maintenance chemicals, janitorial equipment and supplies, paper products and plastic bags - all from one location.

"The Simplex staff is extremely excited about the future growth and success of our combined companies. Our customers will continue to receive outstanding service and the combined entity brings greater synergies, capabilities, and market clout to our clients and prospects," said Jeff Ventura, vice president of operations for Simplex.

The Simplex advantage will continue to offer:

* Quick delivery of all supplies and installation of cleaning equipment and systems with Simplex trucks and service professionals.

* Customer training on all aspects of cleaning, equipment use, as well as all state & federal safety compliance issues.

* Time saving software systems in order to support today's budget conscience customers with cost effective solutions.

* Repair maintenance on all major brands of cleaning equipment if/when necessary.

* If a machine cannot be repaired on-site, Simplex will provide a complimentary loaner machine while the customer's machine is being repaired.

* E-commerce platform including customer history, usage, YTD costs from our complete online catalog.

* Same day delivery to our regional customers; overnight nationally.

* Complete line of ECO-friendly products and environmentally preferable systems.

With this acquisition of Maintenance Chemical Suppliers, Simplex will increase their sales staff to 15 sales professionals at the headquarters located at 6 Commercial St.

Simplex has been chosen as a select FAC59 State of Massachusetts supplier. The majority of cleaning chemicals and equipment including paper towels, toilet tissue and trash bags are "Green Seal Approved" or "Eco-logo" certified.

Simplex separates itself from the industry with an emphasis on training and educating its customers on cost saving systems, keeping them informed on the most efficient and labor savings hard floor and carpet cleaning machines, and on-site training in every category of cleaning and maintenance. Simplex stocks all its products and boasts a 99% fill rate whether it be major brands such as Johnson-Diversey, 3M, Rubbermaid, Clarke and Advance Equipment or cost saving Simplex brands. Simplex delivers and services hospitals, hotels, nursing homes, office buildings, school systems, government organizations, and retail chains both regionally and nationally.