



CELEBRATING
63 YEARS

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New England SIORs work in spring/summer with 608,152 s/f of transactions valued at \$31.3 million

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The New England SIOR Chapter members operated the spring and summer of 2011 with a number of major advisory and transactional assignments. The deals totaled approximately 608,152 s/f of commercial real estate valued at approximately \$31,267,417. Corporate America and regional tenants indicated that the SIORs are the "premier" brokers in the commercial/industrial New England real estate markets whom they entrust for expert knowledge and skills.

* Jim Boudrot, SIOR and Evan Gallagher, SIOR Candidate of NAI Hunneman negotiated a 20,000 s/f office lease at 10 Forbes Rd., Woburn to Shore Educational Collaborative. Boudrot, Gallagher and Michael McCarthy, SIOR Candidate negotiated a 6,399 s/f office lease on behalf of Zix Corp. at 67 South Bedford St., Burlington. Boudrot and Gallagher leased 2,876 s/f for Forerun Systems of office space near Winter St. in Waltham.

* Evan Gallagher, SIOR Candidate of NAI Hunneman represented Ventiv Health in a 58,000 s/f office lease at One Van de Graff Dr., Burlington.

* Rob Nahigian, SIOR of Auburndale Realty represented SleepHealth Centers in its corporate office lease to consolidate two locations into 11,280 s/f at 187 Ballardvale, Wilmington.

* Greg Hastings, SIOR of NAI/The Dunham Group leased 2,500 s/f of industrial space to Thermoformed Plastics of New England at 18 Morin St., Biddeford, Me. from Correct Holdings.

* Tom Dunham, SIOR of NAI/The Dunham Group leased 1,600 s/f of industrial space at 3 Southgate Rd., Scarborough, Me. to Tim Goode.

* Frank O'Connor, SIOR of NAI/The Dunham Group leased 4,227 s/f of mixed-use space to Harvest Bible Chapel at 3 Delta Dr., Westbrook, Me. O'Connor also represented Buffalo Wild Wings in its lease of 5,900 s/f of retail space at 600 Turner St., Auburn, Me.

* Jim Elcock, SIOR and John Dolan, SIOR Candidate of Colliers Meredith & Grew, leased 5,400 s/f of office space at 70 Walnut St., Wellesley to Hospice of North Shore & Greater Boston.

* Bill Lynch, SIOR Candidate of Colliers Meredith & Grew represented Claremont Co. in 3 transactions at One Lakeshore Center, Bridgewater. He leased 6,524 s/f to New York Life Ins.; 5,683 s/f to U.S. Bureau of Alcohol, Tobacco, Firearms and Explosives and 5,100 s/f to Bank of America. Lynch also represented Astec America in its 9,349 s/f lease at Cedar Hill Place in Marlboro.

* Tim Brodigan, SIOR of Klemmer Associates leased 3,435 s/f of office space to Massachusetts Library System at Cedar Hill Place, Marlboro.

* Drew Sigfridson, SIOR of NAI/The Dunham Group leased 15,000 s/f of industrial space at 15 Saunders Way, Westbrook, Me. to Furniturea.

* Jeremy Freid, SIOR of BRA leased 2,600 s/f to Marcus and Crocker at 233 Needham St., Newton,

* Tom Moulton, SIOR of NAI/The Dunham Group leased 935 s/f of office space at 650 Brighton

Ave., Portland, Me to Jane McNally. He also leased 803 s/f of office space to Roger's International at 10 Dana St., Portland, Me. and 3,733 s/f of office space to Core Logix at 325 Rte. One, Portland, Me.

* Karl Norwood, SIOR of NAI/The Norwood Group sold 109 Industrial Park Dr., Franklin, N.H. consisting of 50,000 s/f of manufacturing space. The building was sold for \$2.2 million to Authentic Trends Co.

* Chip Detwiller, SIOR of RW Holmes represented the landlord for Forest Ridge Office Park in the total leasing of 22,483 s/f of office space. NTP Software leased 11,776 s/f and Harvest Automation signed for 6,745 s/f. Award Productions expanded into 3,692 s/f.

* Brendan Daly, SIOR Candidate of NAI Hunneman represented Orsi Arone Rothenberg Iannuzzi & Turner LLP and In4mation Insights at 160 Gould St., Needham for a total of 16,064 s/f of office space.

* Brad Vear, SIOR represented Total Air Supply in its lease of 102,798 s/f of industrial space in Derry, N.H.

* Greg Cahill, SIOR of Lincoln Properties sold a 177,350 s/f industrial building and 12.17 acres of land for \$4.5 million at 30 Industrial Way, Wilmington. Cahill represented the seller, Beckwith Realty.

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