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## **CoreNet Global New England chapter presents 2011 Awards of Excellence**

September 22, 2011 - Front Section

CoreNet Global New England Chapter Announces  
2011 Awards of Excellence

(August 16, 2011): CoreNet Global New England Chapter is pleased to announce winners of their 2011 Awards of Excellence.

The Real Estate Executive Leadership Awards recognize the global and regional real estate professional(s) whose accomplishments and thought leadership in the corporate real estate industry and charitable/civic realms as well as their service to the profession distinguish them from their peers.

**Global Real Estate Executive Leadership Award**

Jeffrey Cook

Vice President, Real Estate Services

Fidelity Real Estate Company

Jeff Cook joined Fidelity Investments in 1989 where he has held various management positions. He currently is Vice President of Real Estate Services for Fidelity Real Estate Company located at the Corporate Office in Boston, MA. He is responsible for the operations of a geographically dispersed portfolio including mission critical infrastructure of owned and leased real estate. He attended California State Fullerton and Eastern Nazarene College where he obtained a Bachelor of Arts Degree in Business Administration. He also earned a Masters of Business Administration Degree from Suffolk University. He is a member of various industry organizations such as CoreNet Global, Greater Boston Real Estate Board, and is the current President and past Executive of The Year Award winner for the Building Owners Management Association. Jeff holds a seat on several community association boards including Boston and Seaport Transportation Management Associations, A Better City, and Boston Downtown Business Improvement District.

**Regional Real Estate Executive Leadership Award**

Brian Murray

Senior Director, Global Facilities

Akamai Technologies, Inc.

Brian Murray is the Senior Director of Global Facilities for Akamai Technologies where he has worked for the past 10 years. He oversees all project and facilities management for Akamai and directs real estate and construction projects throughout North America, Europe and Asia. Brian's real estate career, beginning in 1979, includes experience in architecture, construction management, development, leasing, and facilities management. He has extensive knowledge in high tech real estate and design including data centers, command centers, clean rooms, manufacturing facilities and offices. Prior to joining Akamai, Brian held leadership roles at Jones

Lang LaSalle, MKS Instruments, BBN and GCA Corporation. He also spent 7 years in real estate development at The Nelson Cos. where as Vice President of Design & Construction he was responsible for the construction of Waltham's Westin Hotel and Prospect Place. Brian earned a Bachelor of Architecture degree from the University of Notre Dame. He's a member of the corporate real estate planning committee at IFMA Boston and he also serves on the board of directors of the Kendall Square Association.

The Real Estate Service Provider Leadership Awards recognize individuals whose performance delivers exceptional value to his/her clients on a consistent basis and whose method of engagement with clients, competitors and vendors is respectful and professional in all regards. These awards recognize innovative service ideas and actions that transcend the expected. Eligible professionals provide service in the fields of design, engineering, construction, real estate advisory services, legal services, and project management.

#### Global Real Estate Service Provider Leadership Award

Brendan W. Callahan

Managing Director

Jones Lang LaSalle

Brendan Callahan leads Jones Lang LaSalle's Markets Corporate Solutions practice in New England with over 19 years of real estate experience. Brendan has represented clients in the technology, biotechnology, pharmaceutical, financial, telecom, healthcare, automotive and nonprofit sectors, completing all types of transactions in all major U.S. markets as well as many global markets. His most recent real estate assignments include the integrated service delivery for the 4 million square foot portfolio for Charles River Labs; the 2 million square foot New England portfolio for Comcast; the 40 plus locations in North and South America for Dassault Systemes including their new Americas campus in Waltham, MA; and the 2 million square foot New England portfolio for IBM. Brendan earned a Bachelor of Science degree from LeMoyne College and completed graduate studies in real estate at New York University. In addition to CoreNet Global, Brendan is a member of the Greater Boston Real Estate Board (GBREB), Commercial Brokers Association (CBA), and Massachusetts Biotechnology Council. He is also on the Board of Directors (Executive Committee) of Junior Achievement of New England.

#### Regional Real Estate Service Provider Leadership Award

Jay Calnan

Chief Executive Officer

J. Calnan & Associates, Inc.

As CEO of J. Calnan & Associates, Inc., Jay is responsible for high-level relationships, strategic long-term planning, philanthropic initiatives as well as various other development opportunities for JC&A. Through his leadership and unequivocal commitment to client service, JC&A has enjoyed numerous repeat business relationships earning a strong reputation as one of New England's leading construction management firms. He celebrates a host of satisfied clients including The TJX Cos., Inc., Boston Properties, Biogen IDEC, Reebok, Shire Pharmaceuticals, Tufts University, Philips, Constant Contact, A123 Systems, and The MathWorks. Jay earned a Bachelor of Science degree in Civil Engineering from Tufts University. Jay is a member of several industry-related associations and affiliations in addition to CoreNet Global including the Commercial Brokers Association, Massachusetts Biotechnology Council, National Association of Industrial & Office Properties and the International Interior Design Association. He also gives back to the community in

positive ways and recently founded a 501(c)3 non-profit organization, Team IMPACT, whose mission is to connect and cultivate meaningful relationships between college athletic teams and children diagnosed with life-threatening diseases. Jay is also a proud member of the Athletics Board of Overseers at Tufts University as well as the Board of Trustees at Thayer Academy.

Best New Workplace is given to a project that demonstrates innovation in design, use of real estate, functionality, and/or technology that has supported the organization's mission and contributed to its successful positioning in its market.

Best New Workplace (50K sf)

Ropes & Gray, LLP

Boston, MA

Ropes & Gray, LLP worked with an expert team to help design, build, furnish and move 1,400 employees into its new 475,000 square-foot Boston office at the Prudential Tower. The firm created and implemented many new approaches to ensure a smooth and successful transition from its long-time home in the city's Financial District to the new location in Back Bay. Ropes & Gray's commitment to sustainability, modern technology, open communication, an interactive and supportive work culture, and first-rate work environment is evident throughout its dynamic new workplace. Despite the significant scope and scale of the project, all of the elements were well-planned and carefully orchestrated. The space was an instant success, and it is evident through the firm's operations that Ropes & Gray is truly committed to the mission of moving forward and thinking smarter. Structure Tone, Inc. is the construction manager for the project.

2011 Best New Workplace (New Construction)

EMD Serono, Inc.

Billerica, MA

EMD Serono Inc., an affiliate of Merck KGaA of Darmstadt, Germany, is a leader in the biopharmaceutical industry, and focuses on discovering new treatments to address unmet medical needs. The project, a \$65 million, 140,000-square-foot cutting-edge research and development facility, was built at EMD Serono's active research campus in Billerica, MA. The new building was connected to a 54,000 sf laboratory on the campus, which was fully operational during construction. The new facility is comprised of lab and office space, consisting of; 25,000 sf of chemistry and screening labs; 25,000 sf biology and cell culture labs; 22,000 sf of general lab support space; 20,000 sf of office and conference rooms; and 23,000 sf of mechanical and facility management spaces.

This new state of the art facility is not only LEED Gold certified, but is also designed to suit the unique needs of researchers and foster enhanced collaboration between the therapeutic areas. Before the completion of this project, the company's research operations were split between three US sites. This facility is the US research hub for EMD Serono, and has served to unite scientists under one roof. The design and functionality of this building will help facilitate communication among researchers, which could aid in the development of new and innovative therapies in the areas of oncology, neurodegenerative diseases and infertility. Jones Lang LaSalle is the construction manager for the project.

2011 Best Practice in Sustainability

Staples, Inc. Sustainability Management Program

Staples, Inc. is the world's largest office products company with \$27 billion in sales, serving in 27

countries throughout North and South America, Europe, Asia and Australia.

Staples, Inc. has been a leader supporting energy efficiency and corporate sustainability for over a decade. It has been committed to sustainability and energy efficiency in their business since their first store opened in 1986 and has embraced their sustainability energy management program. The strategic vision of the centralized energy management program is to operate the Staples business with the best in class energy efficiency program and be recognized as such, and deliver the best value to the Staples associates, customers and shareholders.

The Awards of Excellence Gala honoring the winners will be held on Thursday, November 3, 2011 at The Seaport Hotel in Boston, MA. To purchase a table at the event or find other sponsorship opportunities, see the website: [www.corenetglobalne.com](http://www.corenetglobalne.com) for details.

About CoreNet Global. CoreNet Global is the world's leading association for corporate real estate (CRE) and workplace professionals, service providers and economic developers. Nearly 7,000 members with 250 New England members - who include 70% of the Fortune 100 and nearly half of the Forbes Global 2000 - meet locally, globally and virtually to develop networks, share knowledge, learn and thrive professionally. CoreNet Global's mission is to advance the effectiveness of Corporate Real Estate professionals and the entire industry engaged in delivering value to corporations through the strategic management of corporate real estate and workplace resources. Boston, MA CoreNet Global New England Chapter presents the winners of their 2011 Awards of Excellence. The Awards of Excellence Gala honoring the winners will be held on November 3rd, at The Seaport Hotel. To purchase a table at the event or find other sponsorship opportunities, see the website: [www.corenetglobalne.com](http://www.corenetglobalne.com) for details.

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Cook joined Fidelity Investments in 1989 where he has held various management positions. He is responsible for the operations of a geographically dispersed portfolio including mission critical infrastructure of owned and leased real estate.

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Murray has worked for Akamai Technologies the past 10 years. He oversees all project and facilities management for Akamai and directs real estate and construction projects throughout North America, Europe and Asia.

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Callahan leads JLL's markets corporate solutions practice in New England with over 19 years of real

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