

## By Richard Hitt: Build. Connect. Grow. Become an associate member

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Property management is about building, connecting and growing. It's about staying ahead and achieving a positive return on an owner's investment. As a member of IREM you are part of a network on the leading edge of the industry. There are a number of ways to join this network and this month I want introduce affiliation as an associate member.

If you are connected to the real estate industry and want to join IREM today, associate membership is your answer. Your access to the latest real estate news, information, and resources is now easier than ever with associate membership.

Work in the real estate management industry and want to get to know IREM? Interested in a career in real estate management and want to get a taste of the industry? Working toward an IREM credential, but not ready to apply? Then the Associate membership is right for you!

As an associate member you have access to the benefits of IREM's resources such as Webinars, IREM courses and IREM FIRST. For more information go to www.irem.org or contact Rhode Island Greater Chapter 88 at iremri88@cox.net.

Just one of the benefits of IREM membership is the IREM Webinars that offer topic information at no cost to you. IREM webinars are FREE to IREM Members and are offered monthly with Up-to-Date Information Webinar topics that range from discussions on hot industry issues to live demos of useful IREM resources. Recent topics include:

- \* Generational Shifts in the Workplace
- \* Solving Leasing Challenges with Existing Tenants
- \* CRE Trends from a Partner's Point of View
- \* Revenue Management
- \* IREM Financial Analysis Spreadsheet Demonstration
- \* Fair Housing

So, in the comfort of your home or office, listen to an expert facilitator via conference call while viewing presentation materials on your computer. IREM webinars run 60-90 minutes so you can learn something new with a minimal time commitment. Chat with fellow participants online and get your questions answered by the webinar moderator. Plus, all attendees get an exclusive discount offer! To learn more, review the current offerings and register today at www.irem.org/webinars Richard Hitt, CPM, is a senior property manager with Phoenix Property Management Inc., Warwick and is the president of IREM-Greater R.I. Chapter No. 88, Providence.