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M. Jeffers Ryer 2011

October 18, 2011 - Connecticut

Name: M. Jeffers Ryer, CCIM, SIOR

Title: President

Company: Ryer Associates Commercial Real Estate, Inc.

Location: 103 Mill Plain Rd., Danbury, Conn.

Birthplace: Washington, D.C. Birth Date: September 20, 1960

Family: Spouse, Laurie; 2 sons

College: Gettysburg College, Gettysburg, PA

First job outside of real estate: Banking management - Citizens Bank of Maryland

First job in real estate or allied field: Ryer Associates

What do you do now and what are you planning for the future: I own and operate an established boutique commercial real estate firm that has been in business for nearly 40 years, and plan to expand services to a growing client base.

Hobbies: Sailing, scuba diving, backpacking

Favorite book: Too many to choose from. I read a new book every week.

Favorite movie: I view movies as an escape so anything with an intelligent plot and some action.

Person you most emulate (outside of family): Theodore Roosevelt for his vision, strength of conviction and sense of adventure.

Key to success: Keep client interests paramount, serving them with utmost intelligence, integrity and conviction.

If you were forced to choose another vocation, what would it be?: Navel architecture/small boat building