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Aaron Smiles 2011

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Name: Aaron Smiles

Title: Director of Operations and Development

Company: Matrix Realty Group LLC

Location: Smithtown, Long Island, N.Y.

Birthplace: Mineola, N.Y..

Family: Wife, Jean; son, Daniel (20); daughter, Jami (16)

College: C.W. Post, N.Y.

First job outside of real estate: Smiles Stores, Long Island, N.Y.

First job in real estate or allied field: Coach Realtors, residential

What do you do now and what are you planning for the future: Oversee commercial portfolio of approximately 2 million s/f; upgrading entire portfolio.

Hobbies: Golf

Favorite book: "The Art of War"

Favorite movies: "Wall Street"

Person you most emulate (outside of family): John Kanas

Key to success: Persistence

If you were forced to choose another vocation, what would it be? Teacher

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