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## **Smith and Elliott join The Hutton Company**

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According to The Hutton Company, Geoff Smith and Bob Elliot, formerly of CBL & Associates, joined the Hutton Co. Karen Hutton, owner of the Hutton Co. will retain her title as CEO and Smith will fulfill the role of president. Elliott will be the vice-president.

Smith was the vice-president of development at CBL and has worked in this business for more than 23 years. While at CBL, Smith had successful experience in open air development and site selection and was responsible for 5 million s/f of new development, accounting for \$750 million dollars in development cost. He is a member of the International Council of Shopping Centers.

Elliot, formerly of CBL and the EMJ Corp. will be the vice-president of construction for Hutton Construction. Elliot was formerly a development manager for CBL and handled site identifications, all aspects of entitlements, property acquisition and pre-development design coordination. He has been directly involved in 34 projects, managing an estimated \$580 million during his 16 years of experience.

"I am so excited about Geoff joining our team and providing the leadership that he is well known for in this industry," said Hutton. "Geoff's exceptional skill sets and ability to negotiate deals is huge as our Chattanooga based company continues to develop retail business through out the United States."

Hutton also said, "I am also very pleased to have Bob Elliot join this company and provide us with the knowledge and experience that he brings."

"It is an honor and a privilege to join the incredibly talented team that Karen has assembled at the Hutton Company and Hutton Construction," stated Geoff Smith. "I am thrilled to help lead this organization as we expand the already successful growth platform that everybody within has worked so hard to establish."

Geoff Smith received his Bachelor of Arts degree in Economics from Wake Forest University. Bob Elliot received a B.S. in Environmental and Soil Sciences from the University of Tennessee, College of Agriculture and an M.P.A. with a concentration in Economic Development from the University of Tennessee at Chattanooga.

### About The Hutton Company

Located in downtown Chattanooga, Tennessee, the Hutton Company was started by Karen J. Hutton and has successfully developed over 600 free-standing sites since 1998. Site developments include Family Dollar Stores, O'Reilly Auto Parts, Tractor Supply Company and several United States Social Security Administration buildings. Karen's primary focus is to continue cultivating lasting relationships while providing the highest level of service, which include all disciplines of real

estate, development, property-management and construction services to her clients.  
[www.thehuttoncompany.com](http://www.thehuttoncompany.com)

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540