



# nerej

## Connor Dowd 2011

November 10, 2011 - Rhode Island

Name: Connor Dowd

Title: President

Organization: Newport County Board of Realtors

Location: Middletown

Place of birth: Cleveland, Ohio

Family: 2 children. Elizabeth 10 and Healy 7

College: Dennison University, Granville, Ohio 1997

First job unrelated to your current field: Technical recruiter for Aerotek Corp. in Boston

First job in current field: Licensed Realtor in 1999.

What your firm does now and its plans for the future?: The objectives of the Newport County Board of Realtors are: to promote and maintain high standards of conduct in the real estate profession as expressed in the Code of Ethics of the National Association of Realtors; to provide a unified medium for real estate owners and those engaged in the real estate profession whereby their interests may be safeguarded and advanced; to further the interest in home and other real property ownership; to unite those engaged in the real estate profession in Newport County with the Rhode Island Association of Realtors and the National Association of Realtors, thereby furthering their own objectives throughout the state and union; and obtaining benefits and privileges of membership; and to designate, for the benefit of the public, these individuals within its jurisdiction to use the term "Realtor" as licensed, prescribed and controlled by the National Association of Realtors.

Hobbies: Classic cars, going to the beach, health & fitness and spending time with my 2 children.

Favorite novel: Anything by John Maxwell

Favorite film: "Shaw Shank Redemption"

Keys to success: What you focus on expands. Focus on the things that matter and drive your business every day.

Person(s) you most admire (outside of family): Ron Phipps, 2011 president of the National Association of Realtors and originally from Rhode Island.

If you had to choose a different profession, what would it be?: Game show host for "The Price Is Right"