



CELEBRATING  
55 YEARS

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## **Continuing education course moderated by Rob Nahigian**

November 17, 2011 - Connecticut

The continuing education course titled "Liquidity and Commercial Real Estate...Will it be Different this Time Around?" was sponsored by the Greater Hartford Association of Realtors with wide participation and support from the Connecticut & Western Massachusetts Chapter of SIOR.

Nationally recognized SIOR instructor, Robert Nahigian, SIOR, CRE, FRICS moderated the session attended by 50 commercial real estate professionals. Nahigian's entertaining style and informative presentation was structured in an interactive format prompting the attendees to think about today's economy, the real estate market, and the different perspectives individuals and organizations have on real estate investments.

The course covered a wide range of topics including a macro level overview of the commercial real estate market; a review of past economic projections; the influence of Federal Reserve policy on commercial real estate and indicators such as GDP, CPI, employment rate and personal consumption; size and trends of the CMBS Market; comparing yields from real estate versus the stock market; CAP rate trends and interest rate spreads; and future expectations-inflation or deflation.

Please visit our website [www.siorct.com](http://www.siorct.com) to find additional information on the Connecticut/Western Massachusetts Chapter, Chapter members, and upcoming events. Should you have questions or interest in the requirements and benefits of becoming a SIOR and joining the Connecticut/Western Massachusetts Chapter, please contact John Reed, SIOR at 860.987.4788.

Shown (from left) are: Phil Gagnon, CCIM/SIOR; Bruce Cagenello, CCIM; Keith Kumnick, SIOR; Rob Nahigian, SIOR; Tom Hill III, CCIM/SIOR; Peter D'Addeo, CCIM; Larry Levere, SIOR; and Jeff Ryer, CCIM/SIOR.

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